

# VICTOR PRAT AVIA

## EDUCATION

Industrial Electronics and Automation Engineering:  
EUSS (UAB)

## PROFESSIONAL EXPERIENCE

**Circontrol**  **CIRCONTROL**  
Mobility & eMobility 2018 - Present  
Mobility & eMobility: Electric Vehicle Charging Manufacturer

**Business Development Manager:** 2018 - Present

- Design, implement and execute the strategy of the market
- Managing the customer relationship and account to ensure we are maximising our potential with each customer and continuously negotiating to increase profitability
- Develop new business in the market

**Polylux**  **POLYLUX** 2015 - 2018  
Electric Transformers, Inductors, Filters, Power Supplies Manufacturer

**Export Manager:** 2016 - 2018

- Design, implement, execute, and follow up the export sales strategies
- Team management: recruit, train, lead and develop staff
- Market research: identify appropriate business opportunities and market trends
- Marketing strategies: plan and execute the marketing strategies, which include organising and executing our attendance to key trade shows internationally
- Create and monitor sales statistics to ensure we are on target to reach the forecast.

**Export Area Manager:** 2015 - 2016

**E.G.O. Appliance Controls:**  **E·G·O** 2014  
High-tech since 1931.  
Components and products for household appliances



**Supply-Chain:** 2014

**Fluidra**  **FLUIDRA** 2013  
Global leader in the pool and wellness industry

**R+D+I:** 2013

Testing Fluidra MODBUS devices and support in drafting the related manuals



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## PROFILE

7 years in International Business with passionate Technical Background

## LANGUAGES

English: Expert  
Spanish: Native  
Catalan: Native

## PROGRAMMING SKILLS

C, C++, C#, Pascal, Java, Python  
Systems: Espressif: ESP32. Atmel: Arduino, Raspberry Pi

## ADDITIONAL TRAINING

2001: Formation in Web design  
(FrontPage)

2008: Formation in Web design  
(Dreamweaver)

2013: Windows 8 and Windows RT  
developer license.

2015: Accenture Student Grant: SAP  
Analytics, Business Objects, BW, HANA



## COMPUTER SKILLS

Programs: Altium Designer, OrCad, Multisim, Eagle, CodeSys, Matlab, LabVIEW, Solid Works, Autocad, Microstation, FrontPage, Dreamweaver

Office Suite: Word, Excel, Access, PowerPoint, Outlook, MS Visio

Operating Systems: Windows, Mac OS, Linux

SAP, Dynamics 365, Dynamics NAVISION

## ADDITIONAL INFORMATION

Driving license: B  
Photographer

## HOBBIES

Traveling  
Photography  
Video  
Sports  
Electronics  
Programming

## Freelance Engineer: 2013 - Present



- Development of Brainwave Synchronizer - Instituto Wang S.L.
- Development of electronic simulator to improve reaction, coordination, stamina, and physical performance
- Development of LED Panel with Wi-Fi and multiple programs
- Improving of an Oven to add Wi-Fi and multiple programs
- App developer for the Windows 8 Store and Android (Windows 8, Windows RT, Android, devices: PC, Tablet)
- Collaboration with fine artist integrating electronics to their works
- Electrical panel builder: Marty y Pala S.A.
- Development and construction of LED lighting product - Instituto Wang S.L.
- Construction of Tesla Coil - 2007

## Web Developer: 2008 – Present

**Avisor:**  2000-2007

Electric Transformers, Inductors, Filters, Power Supplies Manufacturer

**Laboratory assistant:** 2000 - 2007